

Proverbs and Phrases
 Many are called, but few get up.
 Don't grunt. Do your stunts.
 The best way to know is to find out.
 Better wear out shoes than sheets.
 The more money you have the more you can get with it.
 Worry gives the undertaker more business than hard work.
 Good intentions is a mighty bad thing to go to law about.
 Between bridge and stream the Lord's mercy may be found.

Our Wasteful Politeness.
 Not very long ago the manager of a telephone company in one of our larger cities issued instructions to the cashiers to the effect that they must no longer use the word "please" in conversation with patrons. It came to the attention of the manager that "What number, please?" was shorn of its ombrageousness and reduced to "What number?" He was sure, on the other hand, it was infinitely more profitable. By actual count it was found that the girls had been saying "please nine hundred thousand times a day. Allowing half a second to its utterance, here was an awful daily waste of one hundred and twenty-five hours. Five days going to waste every round of the clock; a sheer loss of sixty months out of every year! Is it any wonder the manager was concerned and put a stop to the drain? Why, the time it took to say "please" in one day was more than enough to allow him and his whole family to go to Europe. True, this is but a local circumstance; but to those of us who are not asleep it pretends the beginning of a world-wide reform. If the elimination of a single word of politeness in a telephone exchange can insure such a remarkable saving of precious time, our duty lies clear before us. "Hello," "Dear sir," "Yours truly," "Beg pardon," "Thank you," and a score of other little pleasantries left over from our unprogressive days must inevitably follow the fate of the telephone "please" and the kitchen coffee-grinder. It would not be surprising to learn that the people of the United States say "Good morning" a hundred million times a day. The loss of time that this represents, allowing a second to each greeting, is enough to befuddle the most reckless spendthrift. It means that as a nation we stand still more than three years every day. There are not figures enough to calculate where the world would have been in its history by this time if we had been free of just this one encumbering formality of speech.—Clifford Howard in May Lippincott's.

Charlotte Observer.
 A good newspaper is of course a luxury, but it is a great deal more. The Observer has a large force of bright men who are daily gathering all sorts of news. It would be a tolerably dull man who could not now and then find opportunity for profit or improvement in some of this news. No man should read the Observer for a year without finding opportunity to make from at least \$25 to \$100,000, \$50,000 and \$10,000. The Observer's news gatherers tell of every new move that they can find, which is of commercial or industrial interest. If there is a new house to be built they tell about it, then the brick men, the lumber men, hardware men and others who read the Observer get the first chance at the business.
 In families where there are children the Observer contributes to education. It is the equivalent of a school in furnishing wholesome reading matter for the family. Its advertisements make money for those who look after their advertisements right. If a man has a house to sell he may be able to speak in person about it to 50 or 100 people. An advertisement in the Observer speaks to 10,000 people every day. Out of so large a number there is generally some one who wants just such a house as the one offered for sale.
 For those who would make money, we advise that they subscribe for the Observer. For those who would properly train their children and give wholesome reading matter to their families, again, we advise the Observer. The subscription price is, per year \$5, Quarterly, \$2.
 The Semi-Weekly Observer, per year, \$1.
 The Evening Chronicle, per year, \$5.

Difference of Opinion.
 Kitty: "Mrs. Carleigh thinks her son, Harry, is the salt of the earth."
 Janet: "Well, I can't see why. I think he is about the freshest thing I ever met."—May Lippincott's.

This Letter is Worth Reading
 "Gentlemen:—For five weeks I suffered intensely from a bad case of Eczema, which covered my chest, stomach, back and both arms. After trying three physicians and one skin specialist, and by actual count twenty-nine different ointments and lotions, I accidentally learned of Hancock's Sulphur Compound and Ointment. As I was willing to try anything once, I purchased a bottle of the Liquid and Ointment. The first application gave me instant relief from that awful itching inflamed surface of my skin. I persistently used this remedy for one week and at the end of that time I had hardly a trace of the eruption on my person. If any reader questions this testimonial as not being bona fide and absolutely uncolored, an inquiry addressed to the address below enclosing postage, will convince any one beyond question."
 WAREEN C. GARES,
 108 So. Ohio Ave., Columbus, O."
 Write for HANCOCK LIQUID SULPHUR CO., Proprietors, Baltimore, Md., for Booklet.
 Sold by Druggists.

The action of the French Tariff Commission in making material increase in rates threatens a European tariff war. So. 18-09.

GET A BOTTLE TODAY.
Rheumacide
 TABLETS AND LIQUID
 Cures Rheumatism to stay cured. Strikes the root of the disease. 25c., 50c. and \$1.00 a bottle.
 Write for a bottle.
 AT DRUGGISTS.

THE PULPIT.

A SCHOLARLY SUNDAY SERMON BY DR. ALVAH S. HOBART

Theme: The Unlisted Asset.

Brooklyn, N. Y.—The Rev. Dr. A. S. Hobart, of Crozer Seminary, preached Sunday morning in the Emmanuel Baptist Church, Lafayette avenue and St. James place. His subject was "The Unlisted Asset," and his text was Matthew 22:41-44: "While the Pharisees were gathered together Jesus asked them, saying: 'What think ye of Christ? Whose son is He?' They say unto Him, 'The son of David.' He saith unto them, 'How, then, doth David in spirit call Him Lord, saying the Lord said unto Him Lord, Sit thou on my right hand, till I make thine enemies thy footstool. If David then call Him Lord, how is He his son?' And no man was able to answer Him a word, neither durst any man from that time forth ask Him any questions." Dr. Hobart said:

Sometimes in the summer the thermometer runs up into the nineties, and we call it hot weather, but we take off our coats and attend to our business and say to our friends: "This is summer, but after all I rather like summer. I do not see that the summer is to be so much dreaded." And the next day the thermometer stands just as it did the day before, but we are nearly smothered, and we say: "I cannot stand it at all. I think this is about the worst climate; it is enough to kill a man." What is the difference? The thermometer does not tell the whole story. To-day there are only sixty degrees of humidity, but yesterday there were ninety. There is a certain unlisted element in the weather that the thermometer does not make any account of, but that unlisted element makes all the difference in the world. A man is sick and his doctor tells that he has an incurable disease and cannot live, because the medical records do not show a single case of recovery from that particular disease. Nevertheless the man recovers completely, and the only way the astonished doctor can account for it is by saying that the man had a great fund of inexhaustible vitality. That vitality is the unlisted asset in the case.

This is the idea I have in mind when I speak to you concerning the unlisted asset in Jesus. These people wanted to know certain things and He wanted them to believe certain things. There seemed to be some doubt as to the Messiah, and Jesus asked them what sort of a man they thought the Messiah was going to be. "Whose son will He be when He comes?" and they said, "Why, David's son." Then He said, "Have ye not read the psalm wherein David said: 'The Lord said unto my Lord?'" In the Jewish realm no man would ever call his son "Lord." How was it? They did not know. They found in the Old Testament Scriptures that there was an unlisted asset. Now, history presents a similar problem. Things have happened that we cannot account for in the ordinary way. Before, or soon after, A. D. 300, the pagan kings of Rome ceased to be, and a confessedly Christian king sat in the centre of the Roman Empire. Now the teachers of that gospel did not have philosophy like the Romans or literary culture like the people of Rome or Athens.

They suffered persecution and were called "the off-scouring of the world." They had no armies, nor temples, and yet inside of 150 years they displaced the Emperor on his throne by the Gospel of Jesus Christ. How are you going to account for that? Somehow these untrained fishermen, and that east-out Pharisee of the Jewish ecclesiastical institution, had gone ahead with the unlisted power and won these marvelous victories. Something was there besides, something greater than a son of David. A humble peasant's son in Palestine prophesied that His name should be above everything and that all the nations of the world should know it and bow down to it. What do we see to-day? Why, the statesmen of the world are being guided by the fundamental principles that that peasant taught. To-day the philosophers of the world are sloughing off all the speculations that are not in harmony with the fundamental conceptions and the peasant's ideas of God. All are admitting that the existence of an Infinite source and personal God who controls all things and who is the specific element of religion, as this is the statement of Jesus and His Father, who art in heaven. Every statement and every theory of the sociologists of this time is pre-stated in the language of the old Jewish peasant's son and every great principle that guides us is stated better by Him. When you look over the world you find that where this Gospel has gone the world has new conceptions of man. Nowhere else do you find the conception of man "in the image of God" and standing in all fundamental essentials on a common platform. It has given new conceptions of man's attitude toward God, of his duty to his fellow man. There was no conception of international law until Christianity brought it. And this peasant's son in Palestine prophesied all this recognition of these principles 1800 years before. What are we to say about that? Is He more than a peasant's son or is there some unlisted element there?

We must look around to find the cause of this unaccounted-for phenomenon of history. We have exhausted the assets of David's son, and we must find something else. Some things, it is true, can be accounted for as the son of David, but not all. The times and the character of Jesus will account for some, but there is a large residue left that cannot be accounted for that way. Some say, "Jesus is undoubtedly the pre-eminent teacher of the world. Nobody ever equaled Him before or since or is ever likely to, but," they say, "Shakespeare was undoubtedly the highest genius in his line, and he went so high that nobody aspires to touch him. Socrates was a philosopher, and in his line nobody aspires to take away his place. And so Jesus in His line was the product of His day. He came from the Jewish people, a most peculiar people, in a time when the world was trying to be so

wicked, and He was a splendid religious genius and we bow down to Him pre-eminent in His sphere." What is it? We will admit that the circumstances and times did for Jesus about all that could be done to make Him pre-eminent as a moral teacher, but why did not other people—the martyrs, the disciples—why didn't Paul rise to the same pre-eminence? No man could lay a finger on Paul's life and say, "Here is a moral weakness that accounts for it." If Jesus was no more than a peasant's son he never could, then or since, have commanded the respect of a single man such as He has now. Suppose a man came from England and wanted us to start Spurgeon clubs in every town in America and worship Spurgeon; or suppose some one wanted us to start Phillips Brooks clubs and become Brookstites, we would say, "There is a sanitarium over there; you had better go there." You see that if Jesus were nothing more than a pre-eminent son of David He would be on the same plane with Spurgeon and Brooks. We will honor such men and take counsel from their wisdom, but never bow down to them. And men would never bow down to and worship Jesus Christ if He were not something more than a son of David. "But," you say, "that hypothesis does not account for the fact. We admit the mystery, but there is a certain unlisted element that we cannot see yet." Let us see what His apostles say. Paul had his own theory when he said that He was "in the form of God, yet He made Himself of no reputation and took upon Him the form of a servant, and was found in the likeness of the flesh and suffered death, even the death of the cross. That is a notion of pre-existence. That is Paul's conception of the unlisted asset, that pre-existing glory with God. That does not answer the question, but it answers something. He did what David never did. He took on Him our form and went back to accomplish the finish of the work. In the Hebrews we read that He was the "express image" of God and "by Him all things consisted and held together." So you have the hypothesis of His being larger than David's son, who took on Him the form of David's son. Then we find Jesus speaking with authority. "It hath been said by men of old time, do so and so, but I say unto you do so and so." Again, "I came down from My Father, and all authority is given unto Me that men may honor the Son as they honor the Father," and "he that hath the Father hath the Son; he that hath not the Son hath not God." It does not solve all the mystery, but it tells us of a certain element of divinity about Him which no son of David ever had.

Then again He says that whosoever believes and follows Jesus will be with God. That does not solve the mystery, but it tells us that so far as God can teach mankind He teaches us by His Son Jesus Christ.

You say: "I am handicapped, because people calling themselves Christians have not Christianity enough to distinguish them from the rest of the world." Confine yourself to those whom you will recognize as genuine Christians, those whom you would like to have pray with you when you are sick. Ask these people, "How is it you have managed to overcome where others have failed? How is it that you have kept straight forward with a cheerful spirit where others were discouraged? And they will tell you this: "Since I believed in Jesus, a strange inside power has come to me that has changed my affections, that has opened my eyes, strengthened my courage, nursed my virtues, nerved my will and has kept me steadfastly going toward the ideal that I regret I have followed so far away." I say that such testimony is the strongest testimony that this Son of David has an asset of power that He imparts to His people to give them victory.

This is the New Testament explanation: He was the Son of God and had in Himself certain immeasurable assets of divineness that belonged to Him, not because He was the Son of David, but because He came to be the Son of David from on high, and because of that he has a claim to our obedience and worship and confidence.

What sort of a Christ do you want? You need a saviour. What do you want Him to do? First, to forgive you. Second, to purify your heart. Third, to give you grace. Can anybody do it except it be the Son of David to come in touch with you, and the Son of God to have power? I have spoken these words to you this morning that you might believe, not only that Jesus is the Christ, but that Christ is the Son of the Living God, and that believing in Him ye also might have life.

Every Christian a Worker.
 Each member of a Christian church should be a worker for Christ. Our Lord has never granted a dispensation to a single one of us; would any of us desire that He should? His vows are upon us all without exception.

Are we each obedient to His word, "Occupy till I come?" Are we putting out our talents to interest? If we are not doing so, we can never enter into rest. Rest implies previous labor. We are bidden by the Holy Spirit to labor, to enter into the rest of God; it is the way thereto. Idlers are unrestful, fidgety, worried and worrying, fretful and fanciful, troubled and troublesome. They are the happiest who are the most completely consecrated to the service of God and most fully absorbed in obedience to His will. Oh, that all our church members were constrained by pining grace to do their utmost for the Lord!—C. H. Spurgeon.

The New Testament.
 It is an easy thing to take into one's hand the New Testament, and turn its pages; but do you estimate the New Testament aright? It is classically sublime. It has no parallel in human language. It is the power of God among men. It is the critic of our thoughts. And it is all this because it enshrines the Christ. It exists to perpetuate the Master.—Rev. David Gregg.

Be Emotional.
 A man can never move the world who lets the world move him.—Martin Luther.

COLDS
 CURED IN ONE DAY



Munyon's Cold Remedy Relieves the head, throat and lungs almost immediately. Checks Fevers, stops Discharges of the nose, takes away all aches and pains caused by colds. It cures Grip and obnoxious Coughs and prevents Pneumonia. Price 25c.
 Have you stiff or swollen joints, no matter how chronic? Ask your druggist for Munyon's Rheumatism Remedy and see how quickly you will be cured.
 If you have any kidney or bladder trouble get Munyon's Kidney Remedy.
 Munyon's Vitalizer makes weak men strong and restores lost powers.

The value of your services depends upon how valuable you make them.

WHAT COLORS SHALL I USE?

This Question is Important in Painting a House or Other Building.
 A proper color scheme is extremely important in painting a house. It makes all the difference between a really attractive home and one at which you wouldn't take a second glance. And it makes a big difference in the price the property will bring on the market.

As to the exterior a good deal depends upon the size and architecture of the house and upon its surroundings. For a good interior effect you must consider the size of the rooms, the light, etc.
 You can avoid disappointment by studying the books of color schemes for both exterior and interior painting, which can be had free by writing National Lead Company, 1902 Trinity Building, New York, and asking for Houseowners' Painting Outfit No. 49. The outfit also includes specifications and a simple instrument for testing the purity of paint materials. Pure White Lead which will stand the test in this outfit will stand the weather test. National Lead Company's famous Dutch Boy Painter trademark on the keg is a guarantee of that kind of white lead.

Every picture of the devil in human form represents him as very tall, very slender, and elegantly dressed. The fat men need all the comfort they can get, and many find some in this.

STATE OF OHIO, CITY OF TOLEDO, Lucas County.
 FRANK J. CHENEY makes oath that he is senior partner of the firm of F. J. CHENEY & CO., doing business in the City of Toledo, County and State aforesaid, and that said firm will pay the sum of ONE HUNDRED DOLLARS for each and every case of CATARRH that cannot be cured by the use of HALL'S CATARRH CURE. FRANK J. CHENEY.
 Witness my hand and subscribed in my presence, this 6th day of December, A. D. 1886.
 A. W. GLEASON, Notary Public.
 Hall's Catarrh Cure is taken internally, and acts directly on the blood and mucous surfaces of the system. Send for testimonials, free. F. J. CHENEY & CO., Toledo, O.
 Sold by all Druggists, 75c.
 Hall's Family Pills are the best.

It is a question who is first to know there is a new moon: A lover, or the manager of an electric light company.

Pain and swelling seldom indicate internal organic trouble. They are usually the result of local cold or inflammation which can be quickly removed by a little Hamlin's Wizard Oil. Try and see.

Resting when you don't want to is hard work.

A Domestic Eye Remedy.
 Compounded by Experienced Physicians. Conforms to Pure Food and Drugs Laws. Wine Friends Wherever Used. Ask Druggists for Murine Eye Remedy. Try Murine.

Many a man who thinks he is right doesn't go ahead.

Certainty, Convenience, Economy.
 Never has there been known a case where Mitchell's Eye Salve has not given notable relief. A pure, harmless salve for application to the surface of the eyelids; the simplest of methods with wonderful results. The price, 25 cents, places it within reach of all. Druggists sell it.

There are many ways to do a thing wrong, but only one way to do it right.

VIRGINIA MERCHANT RID OF A VERY BIG GRAVEL STONE.

Another Remarkable Cure of Serious Kidney Trouble.
 C. L. Wood, a prominent merchant of Pentress, Norfolk Co., Va., was suffering some months ago with frequent attacks of hard pain in the back, kidneys and bladder, and the kidney secretions were irregularly scanty, or profuse. Medical treatment failed to cure him. "At last," says Mr. Wood, "I began using Doan's Kidney Pills, and before one day was gone, I went through four boxes of intense pain, finally passing a stone, one-half by five-sixteenths of an inch in diameter. I haven't had a sign of kidney trouble since."
 Sold by all dealers. 50 cents a box. Foster-Milburn Co., Buffalo, N. Y.

A cross man would be worth at least a dollar a day more if he would become good-natured.

Thompson's Eye Water
 Restores Gray Hair to Natural Color
 Invigorates the hair from falling off
 Prevents the hair from turning gray
 XANTHINE
 Price 25c. per bottle. Send for Circular.

PUTNAM FADELESS DYES
 Color more goods brighter and faster colors than any other dye. Dye in cold water better than any other dye. You can dye any garment without ripping apart. Write for free book.

Woman's Beauty

Some women retain their beauty to an advanced age. But women, who regularly endure pain, age rapidly, for suffering leaves its lasting marks on them.

Nearly all women suffer more or less with some form of female trouble. It should not be neglected. Avoid the pain—treat yourself at home by taking Cardui, as thousands of other women have done. Begin at once and give Cardui a fair trial.

TAKE CARDUI

It Will Help You

Mrs. Katie Burlison, Goreville, Ill., tried Cardui and writes: "I suffered with female troubles, and was so sick I could not stand on my feet. Finally I began to take Cardui, and soon began to mend. Now I am able to do all my housework and am in much better health than I was before." Try it.

AT ALL DRUG STORES

CURED ITCHING HUMOR

Big, Painful Swellings Broke and Did Not Heal—Suffered 3 Years—Tortures Yield to Cuticura.
 "Little black swellings were scattered over my face and neck and they would leave little black scars that would itch so I couldn't keep from scratching them. Larger swellings would appear and my clothes would stick to the sores. I went to a doctor, but the trouble only got worse. By this time it was all over my arms and the upper part of my body in swellings as large as a dollar. It was so painful that I could not bear to lie on my back. The second doctor stopped the swellings, but when they broke the places would not heal. I bought a set of the Cuticura Remedies and in less than a week some of the places were nearly well. I continued until I had used three sets, and now I am sound and well. The disease lasted three years. O. L. Wilson, Puryear, Tenn., Feb. 8, 1908."
 Potter Drug & Chem. Corp., Sole Props. of Cuticura Remedies, Boston, Mass.

Work to improve results, never mind your job—it will take care of itself.

For COLDS and GRIP.
 Hick's CAPSICUM is the best remedy—relieves the aching and feverishness—cures the cold and restores normal conditions. It's Liquid—Takes Immediately. 10c., 25c. and 50c. at drug stores.

Even Death often makes a poor selection.
 Itch cured in 30 minutes by Woolford's Sanitary Lotion. Never fails. At druggists.

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If you feel languid and depressed all the time. The best thing to help nature build up the system is

DR. D. JAYNE'S TONIC VERMIFUGE

This great tonic is not a false stimulant as many of the so-called "spring tonics." It is a natural strength-giver. For all run-down conditions of the health it is an invaluable remedy; imparts new life and vigor and builds up the entire system.

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Rice's Goose Grease Liniment is made of pure goose grease (and other remedial agents) recognized for generations as invaluable for Pneumonia, Colds, Grip, etc. Try it.
Rice's Goose Grease Liniment
 For these ailments—it relieves speedily and cures permanently.
 25c-At all Druggists and Dealers-25c
 GOOSE GREASE COMPANY, GREENSBORO, N. C.

ITCH CURED By One Application in 30 Minutes.

DR. DAVID'S SANATIVE WASH is guaranteed to cure any case of Itch in half hour if used according to directions. Show this to persons having Itch. If your doctor has Scratches or Mange David's Sanative Wash will cure him at once. Price 50c a Bottle. It cannot be mailed. Delivered at your nearest express office free upon receipt of 75 cents.
 Owen & Minor Drug Co., Richmond, Va.

OLD NORTH STATE OINTMENT

Will cure your Piles, Eczema, Erysipelas, Carbuncles, Boils, Sore Ears, Ulcers on the Eyeball, Granulated Lids, Sore Throat, Colds, Rheumatism and Appendicitis, Corns, Bunions and Ingrowing Toe Nails. Ask your Druggist for it.
OLD NORTH STATE OINTMENT CO., Charlotte, N. C.

This Trade-mark Eliminates All Uncertainty

in the purchase of paint materials. It is an absolute guarantee of purity and quality. For your own protection, see that it is on the side of every keg of white lead you buy.
 NATIONAL LEAD COMPANY
 1902 Trinity Building, New York

PALATAL A CREAM OF A PATENTED, ARTIFICIAL, NON-TOXIC, SWEETENING, PURE CACAO-BIT. Prescribed and endorsed by physicians.
CHILDREN LIKE THE SPOON or made up into pills.
PALATAL MFG. CO.
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SHAFTING, PULLEYS, BELTS
LOMBARD IRON WORKS, AUGUSTA, GA.
 So. 18-'09.

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W. L. DOUGLAS'S \$3.00 SHOES \$3.50

The Reason I Make and Sell More Men's \$3.00 and \$3.50 Shoes Than Any Other Manufacturer is because I give the wearer the best shoe, the most complete organization of the shoe, the best and skilled shoemakers in the country. The selection of the leather for each part of the shoe, and every detail of the making in every department, is looked after by the best shoemakers in the shoe industry. If I could show you how carefully W. L. Douglas shoes are made, you would understand why they hold their shape, fit better, and wear longer than any other make.
 My Method of Sewing the Soles makes them More Flexible and Longer Wearing than any other. Shoes for Every Member of the Family—Men, Boys, Women, Misses and Children. Sold by all shoe dealers everywhere.
CAUTION! None genuine without W. L. Douglas's name and price stamped on bottom. If Color Exact and name stamped on bottom, W. L. DOUGLAS, 147 SPARK STREET, BROOKLYN, N. Y.

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A sure positive cure for the disease known as DISTEMPER IN DOGS. Removes all symptoms. Cure in 24 hours and permanent. Exact list of samples free. At druggists, or send to us for it. "Dr. Gray's Advice" and for our free booklet, "Wells' Medicine Co."
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Make the most of your own time. For \$1.00 to \$10.00 a month easily earned. No experience of money necessary. We back you with our capital and teach you the business. Exact list of samples free. Every garment made to measure. Latest city style-fit and workmanship guaranteed. One hour business secured in every town. Write for free literature. Write for nearest outfit—FREE.
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THE TEETH Paxtine excels any dentifrice removing tartar from the teeth, besides destroying all germs of decay and disease which ordinary tooth preparations cannot do.

THE MOUTH Paxtine used as a mouth-wash disinfects the mouth and throat, purifies the breath, and kills the germs which collect in the mouth, causing sore throat, bad teeth, bad breath, grippe, and much sickness.

THE EYES when inflamed, tired, ache relieved and strengthened by Paxtine.

CATARRH Paxtine will destroy the germs that cause catarrh, heal the inflammation and stop the discharge. It is a sure remedy for uterine catarrh.

Paxtine is a harmless yet powerful germicide, disinfectant and deodorizer. Used in bathing it destroys odors and leaves the body antiseptically clean.
 FOR SALE AT DRUG STORES, 50c. OR POSTPAID BY MAIL.
LARGE SAMPLE FREE!
THE PAXTON TOILET CO., BOSTON, MASS.

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Color more goods brighter and faster colors than any other dye. Dye in cold water better than any other dye. You can dye any garment without ripping apart. Write for free book.